



A Premier Association Executive Opportunity Awaits You

Founded in 1933 as a non-profit organization committed to the protection of public health, food, and property, the National Pest Management Association (NPMA) is seeking a **Chief Executive Officer (CEO)** with vision and talent to direct our national association headquartered in Fairfax, Virginia.

With a staff of 21 and a mission to support, protect, and grow industry businesses, NPMA serves over 6000 member companies in the US and internationally. Among other responsibilities, the CEO (formally titled "Executive Vice President") will: lead strategic development and implementation in accordance with the vision and mission of NPMA; negotiate and build relationships with members, suppliers, and industry leaders; maintain a high profile within the industry; negotiate and secure sponsorships; stimulate the work of committees, volunteers, and others; grow membership; lead and develop staff; manage a multi-million dollar budget; oversee board affairs; direct all activities of the association including national events, membership development, programming, government affairs, and others; and act as NPMA public spokesperson. The CEO reports to an elected Board of Directors.

We seek a highly energetic, bright, dynamic leader with exceptional communication, consensus-building, and motivational skills. Minimum of 10 years proven successful leadership experience involving sophisticated interpersonal relations required, preferably in the pest prevention industry or at a trade association comprised of independent business owners. Strong knowledge of business development, operations, sales, and finance required. Must have proven ability to secure sponsorships and manage a multi-million dollar operation (minimum \$2.5M budget required). BA/BS required. Prior proven experience achieving results in a geographically diverse and growing business a plus. Ideal candidate must possess a high level of diplomacy and judgment, integrity, flexibility, drive, professionalism, and credibility. Domestic travel (up to 50% annually) and international travel (less than 10%) required.

A salary commensurate with experience and credentials will be accompanied by an attractive fringe benefits package. For consideration, e-mail your resume, compensation history, and a letter of interest (all are important) to our executive search consultants at Seawright & Associates: executivesearch@seawright.com. **All responses will be held in strict confidence.** *At NPMA, equal talent will always get equal opportunity. DFWP/Background Checks Required.*