

COMPANY	'03 RANK	CITY	ST	'04 REV	% INC/DEC OVER 2003	% INC/DEC FOR 2005	% GPC	% TC	% OTHER	% RES	% COM	EMP
1 Terminix International	1	Memphis	TN	\$996,559,000	5%	n/a	49%	51%	0%	80%	20%	11,000
2 Orkin	2	Atlanta	GA	\$750,000,000	10%	9%	76%	23%	1%	62%	38%	7,800
3 Ecolab Pest Elimination	3	Saint Paul	MN	\$225,720,000	10%	n/a	n/a	n/a	n/a	0%	100%	1,725
4 J.C. Ehrlich	5	Wyomissing	PA	\$100,600,000	11%	8%	80%	13%	7%	40%	60%	1,175
5 HomeTeam Pest Defense	4	Dallas	TX	\$99,000,000	8%	10%	75%	25%	0%	95%	5%	1,175
6 Western Exterminator	6	Anaheim	CA	\$91,510,421	7%	7%	65%	35%	0%	53%	47%	943
7 Clark Pest Control of Stockton	7	Lodi	CA	\$87,000,000	11%	8%	71%	24%	5%	70%	30%	922
8 Cook's Pest Control	9	Decatur	AL	\$75,000,000	8%	10%	56%	44%	0%	75%	25%	1,100
9 Terminix Service	10	Columbia	SC	\$73,911,338	7%	8%	40%	60%	0%	70%	30%	900
10 Truly Nolen of America	11	Tucson	AZ	\$72,031,141	6%	12%	60%	32%	8%	80%	20%	950
11 Arrow Exterminators	12	Atlanta	GA	\$72,000,000	10%	8%	35%	63%	2%	95%	5%	737
12 Massey Services	14	Maitland	FL	\$55,220,000	15%	15%	36%	43%	21%	89%	11%	608
13 Home Paramount	13	Forest Hill	MD	\$54,000,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	600
14 The Steritech Group	15	Charlotte	NC	\$47,200,000	17%	14%	n/a	n/a	n/a	0%	100%	535
15 Terminix Company of North Carolina	16	Fayetteville	NC	\$41,000,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
16 Antimite Termite & Pest Control	18	Rancho Cucamonga	CA	\$39,400,000	9%	8%	33%	67%	0%	100%	0%	415
17 Abell Pest Control	17	Etobicoke, Ontario	Canada	\$37,500,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
18 Dodson Bros. Exterminating	21	Lynchburg	VA	\$35,284,000	10%	8%	62%	38%	0%	60%	40%	n/a
19 Florida Pest Control & Chemical	20	Gainesville	FL	\$34,600,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	550
20 Middleton Pest Control	24	Orlando	FL	\$30,001,535	20%	20%	23%	24%	53%	95%	5%	325
21 Critter Control	23	Traverse City	MI	\$27,972,411	13%	15%	10%	0%	90%	80%	20%	346
22 Industrial Fumigant Company	26	Olathe	KS	\$26,500,000	n/a	n/a	n/a	n/a	n/a	0%	100%	n/a
23 Presto-X-Company	25	Omaha	NE	\$24,000,000	7%	9%	83%	2%	15%	2%	98%	275
24 Oliver Exterminating	22	Miami	FL	\$22,696,000	3%	5%	50%	45%	5%	80%	20%	300
25 Hulett Environmental Services	27	West Palm Beach	FL	\$21,778,486	14%	15%	31%	33%	36%	95%	5%	250
26 Lloyd Pest Control	28	San Diego	CA	\$19,300,000	3%	5%	75%	25%	0%	50%	50%	250
27 Rentokil Pest Control	42	Norcross	GA	\$18,900,000	5%	15%	97%	3%	0%	5%	95%	250
28 Northwest Exterminating	30	Smyrna	GA	\$18,800,000	23%	15%	17%	81%	2%	94%	6%	n/a
29 SOS Exterminating	34	Gilbert	AZ	\$18,149,000	27%	20%	11%	82%	7%	90%	10%	198
30 ABC Pest & Lawn Services	31	Austin	TX	\$17,690,000	16%	12%	64%	14%	22%	80%	20%	240
31 Dewey Services	19	Pasadena	CA	\$16,500,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	400
32 Waltham Services	33	Waltham	MA	\$15,500,000	5%	7%	80%	16%	4%	25%	75%	175
33 Rose Exterminator	31	Troy	MI	\$15,500,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
34 Clegg's Termite & Pest Control	36	Durham	NC	\$15,000,000	16%	5%	44%	56%	0%	60%	40%	280
35 Terminix Company	35	Greensboro	NC	\$14,200,000	11%	10%	40%	60%	0%	93%	7%	170
36 Allgood Pest Solutions	39	Lawrenceville	GA	\$14,093,921	19%	18%	42%	58%	0%	85%	15%	147
37 McCloud Services	29	Hoffman Estates	IL	\$13,700,000	6%	6%	87%	0%	13%	1%	99%	160
38 Plunkett's Pest Control	37	Fridley	MN	\$13,500,000	6%	6%	100%	0%	0%	10%	90%	170
39 Anderson Pest Control	n/a	Elmhurst	IL	\$12,604,106	n/a	n/a	100%	0%	0%	11%	89%	n/a
40 J&J Exterminating	40	Lafayette	LA	\$12,312,018	6%	8%	42%	58%	0%	55%	45%	165
41 Wil-Kil Pest Control	41	Sun Prairie	WI	\$12,295,727	8%	n/a	97%	0%	3%	17%	83%	138
42 Sprague Pest Solutions	46	Tacoma	WA	\$11,600,000	6%	9%	100%	0%	0%	4%	96%	130
43 Pestmaster Services	42	Bishop	CA	\$11,300,000	n/a	10%	25%	25%	50%	50%	50%	155
44 Clark Pest Control	n/a	Bakersfield	CA	\$11,000,000	11%	15%	90%	10%	0%	80%	20%	143
45 Bug Out Service	45	Jacksonville	FL	\$10,987,000	10%	10%	30%	46%	24%	98%	2%	120
46 Viking Termite & Pest Control	47	Bound Brook	NJ	\$10,512,965	11%	14%	74%	21%	5%	65%	35%	135
47 Gregory Termite & Pest Control	44	Greenville	SC	\$10,500,000	5%	8%	80%	20%	0%	25%	75%	126
48 Terminix Service	38	Metairie	LA	\$10,247,000	0%	9%	20%	80%	0%	80%	20%	104
49 ABC Pest Pool and Lawn Services	48	Houston	TX	\$9,950,000	4%	20%	60%	15%	25%	60%	40%	140
50 Crane Pest Control	49	San Francisco	CA	\$8,550,000	4%	5%	100%	0%	0%	0%	100%	75

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51 Eradico Services	52	Novi	MI	\$8,477,172	9%	12%	76%	6%	18%	20%	80%	120
52 Superior Pest Management	61	Ashburn	VA	\$8,251,507	22%	21%	58%	42%	0%	99%	1%	82
53 JP McHale Pest Management	51	Buchanan	NY	\$8,200,000	10%	10%	70%	20%	10%	80%	20%	90
54 Braman Chemical	50	Agawam	MA	\$8,100,000	5%	5%	85%	15%	0%	40%	60%	96
Northwest Exterminating	57	Tucson	AZ	\$8,100,000	16%	15%	26%	50%	24%	75%	25%	121
56 Maheu & Maheu	53	Quebec City	Canada	\$8,058,472	4%	10%	50%	0%	50%	20%	80%	75
57 Springer Pest Solutions	n/a	Des Moines	IA	\$8,002,000	8%	20%	90%	10%	0%	95%	5%	66
58 McCall Service	56	Jacksonville	FL	\$8,000,000	12%	12%	43%	29%	28%	57%	43%	95
59 Hydrex Pest Control	62	Camarillo	CA	\$7,600,000	13%	10%	53%	47%	0%	60%	40%	80
60 Schendel Pest Services	57	Topeka	KS	\$7,400,000	8%	12%	80%	20%	0%	30%	70%	90
61 PermaTreat Pest Control	59	Fredericksburg	VA	\$7,237,000	6%	6%	55%	45%	0%	60%	40%	84
62 Turner Pest Control	64	Jacksonville	FL	\$7,200,000	11%	13%	20%	75%	5%	90%	10%	77
63 Peachtree Pest Control	63	Norcross	GA	\$7,000,000	16%	12%	45%	45%	10%	70%	30%	100
64 Fischer Environmental Services	66	Mandeville	LA	\$6,713,995	12%	12%	44%	50%	6%	40%	60%	58
65 Royal Pest Management	65	New Castle	DE	\$6,525,000	6%	25%	31%	3%	66%	26%	74%	38
66 Modern Pest Services	68	Brunswick	ME	\$6,350,000	16%	15%	98%	2%	0%	40%	60%	100
67 Palmetto Exterminators	70	Charleston	SC	\$6,144,096	13%	15%	50%	50%	0%	90%	10%	80
68 Active Pest Control	71	Fayetteville	GA	\$5,945,000	10%	20%	42%	58%	0%	75%	25%	68
69 Griffin Pest Control	67	Kalamazoo	MI	\$5,724,044	15%	15%	78%	22%	0%	70%	30%	69
70 Rottler Pest & Lawn Solutions	79	St. Louis	MO	\$5,700,000	18%	15%	41%	41%	18%	70%	30%	72
71 Scherzinger Pest Control	69	Cincinnati	OH	\$5,605,000	2%	6%	60%	40%	0%	80%	20%	70
72 Newport Exterminating	73	Irvine	CA	\$5,519,451	8%	5%	n/a	n/a	n/a	90%	10%	59
73 Hydrex Pest Control of San Diego	74	San Diego	CA	\$5,380,000	5%	5%	22%	78%	0%	98%	2%	54
74 DA Exterminating	72	Metairie	LA	\$5,300,000	1%	3%	25%	65%	10%	45%	55%	48
75 Southern & Sovereign Pest Control	79	Virginia Beach	VA	\$5,200,000	8%	10%	50%	50%	0%	100%	0%	65
76 Arrow Environmental Services	77	Sarasota	FL	\$5,142,000	4%	10%	24%	5%	71%	85%	15%	62
77 American Pest Management	82	Takoma Park	MD	\$5,000,000	7%	14%	90%	10%	0%	15%	85%	54
Myers Pest & Termite Services	n/a	Euless	TX	\$5,000,000	31%	28%	60%	40%	0%	40%	60%	70
Nozzle Nolen	n/a	Tequesta	FL	\$5,000,000	8%	10%	60%	20%	20%	80%	20%	150
Pest Environmental	76	Brooksville	FL	\$5,000,000	0%	20%	50%	50%	0%	90%	10%	75
81 Nader's Pest Raiders	87	Ponte Vedra	FL	\$4,950,000	20%	15%	30%	65%	5%	86%	14%	n/a
82 Action Pest Control	78	Evansville	IN	\$4,935,000	3%	6%	55%	40%	5%	45%	55%	80
83 National Exterminating	89	Newport News	VA	\$4,900,000	20%	20%	25%	50%	25%	90%	10%	54
84 The Ultratech Division	n/a	San Jose	CA	\$4,629,132	4%	0%	0%	0%	100%	95%	5%	42
85 Bug Master	84	Austin	TX	\$4,554,542	8%	15%	70%	30%	0%	50%	50%	49
86 Beneficial Exterminating	83	Hawthorne	CA	\$4,375,985	-4%	7%	1%	0%	99%	98%	2%	48
87 ProTech Pest Control	92	Springfield	VA	\$4,200,000	15%	10%	50%	45%	5%	80%	20%	62
American Pest Control	88	Hanna City	IL	\$4,200,000	2%	4%	77%	20%	3%	50%	50%	62
89 Xtermco	90	Honolulu	HI	\$4,194,160	7%	3%	25%	75%	0%	90%	10%	44
90 Black Diamond Termite & Pest Control	98	New Albany	IN	\$4,158,210	21%	10%	65%	30%	5%	40%	60%	42
91 Batzner Pest Management	91	New Berlin	WI	\$4,150,000	10%	10%	99%	1%	0%	15%	85%	55
92 Holder's Pest Control	93	Houston	TX	\$3,850,513	6%	n/a	85%	12%	3%	21%	79%	45
93 Cooper Pest Solutions	95	Lawrenceville	NJ	\$3,843,194	10%	20%	91%	9%	0%	52%	48%	49
94 Adam's Pest Control	94	Hamel	MN	\$3,800,000	4%	8%	99%	1%	0%	35%	65%	38
Eden Advanced Pest Technologies	97	Olympia	WA	\$3,800,000	10%	18%	90%	0%	10%	n/a	n/a	45
96 Arrow Environmental Services	n/a	Morganville	NJ	\$3,750,000	12%	15%	75%	20%	5%	95%	5%	35
97 AAW Guaranty Pest Elimination	96	Danielson	CT	\$3,750,000	10%	10%	85%	10%	5%	90%	10%	45
98 Bug Busters	n/a	Woodstock	GA	\$3,700,000	34%	20%	52%	48%	0%	65%	35%	42
99 Millennium Termite & Pest	n/a	Sacramento	CA	\$3,630,000	20%	10%	5%	28%	67%	97%	3%	40
100 Bizzy Bees Pest Control	n/a	Carrollton	TX	\$3,599,046	16%	15%	50%	40%	10%	50%	50%	46

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